

CLIENT PROFILE: WALKER'S CUSTOMERS

During Walker's Open House on Thursday, June 7th, some 200 people toured the newly remodeled showroom and offices at 687 Placerville Drive. But going with the "Who knew!?!?!" factor, many were surprised to learn that the scope of our solutions-based business services and products were so extensive. Not only was the atmosphere festive as attendees were given a "Party Passport" to take around to each solution station and vendor, but it was informative and inspiring. Office products have "arrived" to the point that they are engineered tools for the workplace, lending themselves to efficiency, productivity and bottom-line enhancement.

Walker's would like to acknowledge the caliber of clients that we serve, from El Dorado County, EID, small to large independently-owned enterprises to municipalities. We continue to hone our services to suit our clients' need which in turn solidifies and strengthens our vendor relationships. One great comment from a sponsor supplier was, "I could not believe how well-received our products and information were! Everyone was interested in what we had to say and showcase." Of course the product giveaways weren't bad either. We would also like to thank United Stationers for their major sponsorship and participation—they are a valuable business partner as others are as well.

If you missed the event, solution stations featured office supplies, Internet49, online resources, office furniture and systems, audiovisual, office machines and computer repair. Each station featured a knowledgeable staff member, sales representative or technological wonder like the CardScan® business card scanner (the size of a small paperback book!). Please feel free to visit Walker's at any time during regular business hours for a tour—we love to share information and deliver excellent customer service.

From John Keltner, Vice President, Client Services, *"We really appreciate the clients who were able to swing by. For those that did not make it, our "working showroom" is available for tours anytime, just give us a call."*

A highlight for us during the festivities was to call our Grand Prize winner at the end of the day. Diane Lighthall of M.O.R.E. Workshop won the 42" LCD HD TV and needless to say, she was thrilled! No one went away empty-handed though as the giveaways and samples were abundant and the vendor door prizes were generous.

Most of all, Walker's would like to thank everyone for their continued business. We are constantly upgrading products and services that enhance workplace productivity. Of special value is our continued relationships with an amazing fund and variety of clients—it's good to be in business together.